



STAFF REPORT City of Wasco

TO: Honorable Mayor and Council Members

FROM: M. Scott Hurlbert, City Manager
Charlie Fivecoat, Chief of Police

DATE: September 19, 2023

SUBJECT: Adopt a Resolution Authorizing the City Manager or Designee to Finalize and Execute a Purchase Agreement with Axon Enterprises, Inc. for body camera and Taser equipment for the Wasco Police Department.

Recommendation:

Staff recommends the City Council:

- 1) Adopt a Resolution Authorizing the City Manager or Designee to Finalize and Execute a Purchase Agreement with Axon Enterprises, Inc. for the Officer Safety Plan 10 Plus which includes twenty-three (23) body worn cameras, twenty-three (23) Taser model 10 Conducted Energy Devices (CED), on-site training, multi bay docking charging stations, replacement cartridges, and software and licensing.
- 2) Find that this action is not a project as defined under the California Environmental Quality Act State Guidelines; therefore, pursuant to State Guidelines Section 15060(c) (3), no environmental review is required.

Environmental Review:

The staff has reviewed the proposed activity for compliance with the California Environmental Quality Act (CEQA) and has determined that the activity is not a "Project" as defined under Section 15378 of the State CEQA guidelines because the proposed activity consists of a governmental fiscal/administrative activity which does not result in a physical change in the environment; therefore, pursuant to Section 15060(c)(3) of the State CEQA Guidelines, the activity is not subject to CEQA. Thus, no environmental review is required.

Background:

Body cameras are a crucial component to ensure accountability and full transparency of our policing effort. Tasers have also become a recognized method for officers to de-escalate dangerous situations using non-lethal technology. Although there are multiple vendors for this equipment, Axon Enterprise, Inc. offers a fully integrated package not offered by others.

Discussion:

The Axon body camera solution is currently used by most law enforcement agencies in California and throughout the United States. The cameras are designed to integrate with the RIMS Computer Aided Dispatch (CAD) and records management system selected by the Wasco Police Department. Axon is also fully integrated with the FLOCK Safety Falcon cameras, soon to be used by the City. The Axon solution is the only Body Worn Camera (BWC) system that allows integration with other systems used by the Police Department.

Axon is also recognized as having the industry standard for Conducted Energy Devices (CED) also known as Tasers. The Taser 10 model, included in the purchase agreement, is the latest upgrade in the technology and increases the effective range of the device to forty-five (45) feet and features ten (10) individually targeted probes which greatly enhances the effectiveness of the device. Specifically, the new Taser 10 creates more distance for officers to de-escalate and resolve conflicts. The multiple individually targeted probes allow quick deployment of an additional probe if initial targeting fails.

Axon Body Worn Cameras (BWC) are used throughout Kern County and provide a single platform for data exchange with the Kern County District Attorney's Office for case filings where BWC images are subject to discovery and needed as evidence for court proceedings.

Fiscal Impact:

Fiscal Impact is **\$382,904.82, to be paid over sixty months at an annual cost of \$77,155. first year and \$76,437.82 for the remaining four years.** The City of Wasco was recently awarded a \$30,000 Body Worn Camera Grant to help offset the total cost of the agreement. The Grant will more than cover the first-year costs. Additional costs will be included in future adopted Operating Budgets. No budget action is required with approval of this item.

Attachments:

1. Resolution
2. Agreement with Exhibit A

RESOLUTION NO. 2023 -

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF WASCO AUTHORIZING
THE CITY MANAGER OR DESIGNEE TO FINALIZE AND EXECUTE A PURCHASE ORDER WITH
AXON ENTERPRISE, INC. FOR POLICE DEPARTMENT BODY WORN CAMERA AND TASER
EQUIPMENT**

WHEREAS, The City of Wasco is pursuing the formation of a local Police Department, including the establishment of dispatch and case management functions; and

WHEREAS, The City of Wasco Police Department will require body worn camera equipment and integrated Taser Conducted Energy Devices (CED) to provide accountability and transparency of policing activities and investigations in the City of Wasco; and

WHEREAS, Axon Enterprises, Inc. body worn camera and Taser equipment is used and recognized as a reliable standard in law enforcement and criminal court proceedings; and

WHEREAS, Axon Enterprises, Inc. proposes to provide body worn camera equipment and Taser Conducted Energy Devices to the City of Wasco pursuant to the provided quotation and subject to final approval of the City Manager and City Attorney.

NOW THEREFORE BE IT RESOLVED, by the City Council of the City of Wasco as follows:

SECTION 1: Authorizes the City Manager or designee to finalize and execute a purchase order and associated agreements pursuant to the quotation attached hereto as Exhibit "A" with Axon Enterprises Inc. to purchase body worn camera and Taser equipment, subject to the final approval of the City Manager and City Attorney.

I HEREBY CERTIFY that the foregoing Resolution No. 2023 – was passed and adopted by the Council of the City of Wasco at a regular meeting thereof held on September 19, 2023, by the following vote:

COUNCIL MEMBERS:

AYES:

NOES:

ABSTAIN:

ABSENT:

VINCENT MARTINEZ
MAYOR of the City of Wasco

Attest: _____

MARIA O. MARTINEZ
CITY CLERK and Ex Officio Clerk of
the Council of the City of Wasco



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-454581-45175.698TR

Issued: 09/06/2023

Quote Expiration: 09/30/2023

Estimated Contract Start Date: 02/01/2024

Account Number: 544948

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice;Other - 748 F St 748 F St Wasco, CA 93280-2020 USA	Wasco Police Department 748 F St Wasco CA 93280-2020 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Thom Ruseva-Mahan Phone: +1 4804148450 Email: tmahan@axon.com Fax: +1 4809993359	Charles Fivecoat Phone: (661) 758-7266 Email: chfivecoat@cityofwasco.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$369,821.01
ESTIMATED TOTAL W/ TAX	\$382,904.82

Discount Summary

Average Savings Per Year	\$8,145.94
TOTAL SAVINGS	\$40,729.69

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$73,964.21	\$3,190.78	\$77,154.99
Jan 2025	\$73,964.20	\$2,473.26	\$76,437.46
Jan 2026	\$73,964.20	\$2,473.26	\$76,437.46
Jan 2027	\$73,964.20	\$2,473.26	\$76,437.46
Jan 2028	\$73,964.20	\$2,473.25	\$76,437.45
Total	\$369,821.01	\$13,083.81	\$382,904.82

Quote Unbundled Price:	\$410,550.70
Quote List Price:	\$398,475.70
Quote Subtotal:	\$369,821.01

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
OSP10+	Officer Safety Plan 10 Plus	23	60	\$267.65	\$258.90	\$245.95	\$339,411.00	\$11,887.77	\$351,298.77
A la Carte Hardware									
H00002	AB4 Multi Bay Dock Bundle	3			\$1,638.90	\$972.03	\$2,916.09	\$240.58	\$3,156.67
H00001	AB4 Camera Bundle	23			\$849.00	\$503.54	\$11,581.42	\$955.46	\$12,536.88
A la Carte Services									
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$6,460.00	\$6,460.00	\$0.00	\$6,460.00
85144	AXON STARTER	1			\$9,950.00	\$9,452.50	\$9,452.50	\$0.00	\$9,452.50
Total							\$369,821.01	\$13,083.81	\$382,904.82

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	23	01/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	26	01/01/2024
AB4 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	26	01/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	3	01/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	01/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	01/01/2024
Officer Safety Plan 10 Plus	100390	TASER 10 HANDLE, YLW, CLASS 3R	23	01/01/2024
Officer Safety Plan 10 Plus	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	23	01/01/2024
Officer Safety Plan 10 Plus	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	1	01/01/2024
Officer Safety Plan 10 Plus	100396	TASER 10 INERT MAGAZINE RED	1	01/01/2024
Officer Safety Plan 10 Plus	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	460	01/01/2024
Officer Safety Plan 10 Plus	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	140	01/01/2024
Officer Safety Plan 10 Plus	100401	INERT UNITARY CARTRIDGE (TASER 10)	10	01/01/2024
Officer Safety Plan 10 Plus	100611	TASER 10 SAFARILAND HOLSTER, RH	23	01/01/2024
Officer Safety Plan 10 Plus	20018	TASER BATTERY PACK, TACTICAL	23	01/01/2024
Officer Safety Plan 10 Plus	20018	TASER BATTERY PACK, TACTICAL	4	01/01/2024
Officer Safety Plan 10 Plus	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	01/01/2024
Officer Safety Plan 10 Plus	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	01/01/2024
Officer Safety Plan 10 Plus	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	46	01/01/2024
Officer Safety Plan 10 Plus	74200	TASER 6-BAY DOCK AND CORE	1	01/01/2024
Officer Safety Plan 10 Plus	75015	SIGNAL SIDEARM KIT	23	01/01/2024
Officer Safety Plan 10 Plus	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	01/01/2024
Officer Safety Plan 10 Plus	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	01/01/2024
Officer Safety Plan 10 Plus	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	50	01/01/2025
Officer Safety Plan 10 Plus	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	50	01/01/2026
Officer Safety Plan 10 Plus	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	140	01/01/2026
Officer Safety Plan 10 Plus	73309	AXON CAMERA REFRESH ONE	23	07/01/2026
Officer Safety Plan 10 Plus	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	07/01/2026
Officer Safety Plan 10 Plus	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	40	01/01/2027
Officer Safety Plan 10 Plus	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	50	01/01/2028
Officer Safety Plan 10 Plus	73310	AXON CAMERA REFRESH TWO	23	01/01/2029
Officer Safety Plan 10 Plus	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	01/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Officer Safety Plan 10 Plus	20248	TASER 7 EVIDENCE.COM LICENSE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	20248	TASER 7 EVIDENCE.COM LICENSE	1	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73478	REDACTION ASSISTANT USER LICENSE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73618	AXON COMMUNITY REQUEST+ LICENSE	23	02/01/2024	01/31/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Officer Safety Plan 10 Plus	73638	STANDARDS ACCESS LICENSE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73680	RESPOND DEVICE PLUS LICENSE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	230	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73739	PERFORMANCE LICENSE	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	73746	PROFESSIONAL EVIDENCE.COM LICENSE	23	02/01/2024	01/31/2029

Services

Bundle	Item	Description	QTY
Officer Safety Plan 10 Plus	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	23
Officer Safety Plan 10 Plus	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	23
A la Carte	85144	AXON STARTER	1
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Officer Safety Plan 10 Plus	80464	EXT WARRANTY, CAMERA (TAP)	23	02/01/2024	01/31/2029
Officer Safety Plan 10 Plus	100704	EXT WARRANTY, TASER 10 HANDLE	23	01/01/2025	01/31/2029
Officer Safety Plan 10 Plus	80374	EXT WARRANTY, TASER 7 BATTERY PACK	23	01/01/2025	01/31/2029
Officer Safety Plan 10 Plus	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	01/01/2025	01/31/2029
Officer Safety Plan 10 Plus	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	01/01/2025	01/31/2029
Officer Safety Plan 10 Plus	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	01/01/2025	01/31/2029

Payment Details

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	85144	AXON STARTER	1	\$9,452.50	\$0.00	\$9,452.50
Upfront Hardware	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,460.00	\$0.00	\$6,460.00
Upfront Hardware	H00001	AB4 Camera Bundle	23	\$11,581.42	\$955.46	\$12,536.88
Upfront Hardware	H00002	AB4 Multi Bay Dock Bundle	3	\$2,916.09	\$240.58	\$3,156.67
Upfront Hardware	OSP10+	Officer Safety Plan 10 Plus	23	\$10,973.09	\$905.28	\$11,878.37
Year 1	OSP10+	Officer Safety Plan 10 Plus	23	\$32,581.11	\$1,089.46	\$33,670.57
Total				\$73,964.21	\$3,190.78	\$77,154.99

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	OSP10+	Officer Safety Plan 10 Plus	23	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jan 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	OSP10+	Officer Safety Plan 10 Plus	23	\$73,964.20	\$2,473.26	\$76,437.46
Total				\$73,964.20	\$2,473.26	\$76,437.46

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	OSP10+	Officer Safety Plan 10 Plus	23	\$73,964.20	\$2,473.26	\$76,437.46
Total				\$73,964.20	\$2,473.26	\$76,437.46

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	OSP10+	Officer Safety Plan 10 Plus	23	\$73,964.20	\$2,473.26	\$76,437.46
Total				\$73,964.20	\$2,473.26	\$76,437.46

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	OSP10+	Officer Safety Plan 10 Plus	23	\$73,964.20	\$2,473.25	\$76,437.45
Total				\$73,964.20	\$2,473.25	\$76,437.45

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/6/2023

